

Questionnaire for Chinese company

1. Please provide a brief note on your company's business operations in China. Details must include specific information on following :

- Shareholding pattern of the company
- SOE/non-SOE status
- Listed/non-listed company (If listed, which stock exchange)
- Joint Venture if any (If yes, JV partnership details, shareholding ratio etc.)
- Manufacturing plants in China
- Components/equipment/machinery manufactured
- Total revenue and total turnover of the company in last two years.
- Primary clients and customers in China
- Market share in China
- Primary competitors in China
- Overseas market exposure of the company (business sales overseas, overseas markets etc.)

2. Please provide a brief note on your company's subsidiary/ Indian company in India. Details must include information on following :

- Presence in India (offices, manufacturing bases, assembly plants etc. in India, investment in India)
- Business operations in India
- Number of employees employed in India
- Number of Chinese employees currently working in India
- Details about the CEO/ MD of the company
- Details of the directors of the company
- Annual turnover of the Indian company in last two years
- Percentage of localization in India, both in value terms and in quantity terms
- Percentage of imports from China to India (import figures of the components/equipments etc. from China)
- Primary clients in the Indian market
- Details of shareholders of the company
- Major export partners
- Components/equipment/machinery imported from China
- Primary competitors in the Indian market
- Details and value of machinery/ other products exported to India, if any

Investment plans, if any

3. A brief note on company's investment plans in India. Details must include information on following :

- A short note on the components/parts/equipment/machinery to be manufactured/assembled in India
- Capital investment
- Joint Venture if any (If yes, JV partnership details, shareholding ratio etc.)

4. Please provide the organogram of the Indian company and the requirement of Chinese employees.
